

Is Skøyen Right for You?



If you're looking for the right long-term owner of your software business, Skøyen provides a unique experience. Our founders are the lead investors developing Europe's largest private software companies over the last 25 years including Visma, Access, IRIS and P&I.



*Nic Humphries, Co-founder,
Skøyen Software*

At Skøyen Software, we are dedicated to acquiring software businesses and helping them over the long term.

Our values - entrepreneurship, continuous improvement, openness and transparency, cognitive diversity, and humility - guide our approach.

Our purpose is to benefit society through both the products and services Skøyen Software provides and by supporting and donating to worthwhile causes.

Our vision is to become the highest quality, independently-owned SaaS platform with the longest (permanent) investment horizon, that is sought-after by entrepreneurs wishing to sell their business.

Our strategy is to acquire the best entrepreneurially run niche software businesses and provide them with an environment to thrive - autonomy, experienced support, best practices - and deliver outstanding long-term compounding growth.

We are looking for **niche B2B** software businesses who are contemplating their future



- ⤴ Founder-Led Companies
- ⤴ B2B UK and European SaaS
- ⤴ Business-Critical Software
- ⤴ £1 to £10m in Revenue
- ⤴ 5-25%+ Growth
- ⤴ Established and Profitable
- ⤴ Seeking Long-term Investment

Importantly, these business leaders are looking at value far beyond the financials. They are looking to safeguard the future for their employees and customers, who have spent years supporting the business.

Valuation is important, but other push factors could include



- ⤴ Unforeseen Life Events
- ⤴ Succession Planning
- ⤴ Realising Value and De-risking after Years of Hard work and Success
- ⤴ Desire to Grow the Business Further
- ⤴ Is Now the Right Time

Regardless of the reason, we are looking for founders who are seeking to balance securing a fair financial return whilst protecting the legacy that they have built and ensuring the company continues to thrive in Skøyen Software's Ecosystem.

Our unique approach versus traditional financial options (PE/VC)



- ⤴ Long-Term Support and Growth
- ⤴ Flexible Partnership / Acquisition Structures
- ⤴ Protecting Your Legacy and Ensuring Success
- ⤴ Autonomy with Guidance from Skøyen's Ecosystem, Network and Partners



**Please get in touch to learn more, if you think
Skøyen Software is right for you and your business**

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